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July 26, 2008

The Honorable Herb Kohl, Chairman
Senate Special Committee on Aging
United States Senate
G-31 Dirksen Senate Office Building
Washington, D.C. 20510

Dear Senator Kohl:

On behalf of Fidelity Investments, thank you for writing with regard to ways to strengthen seniors' retirement income, and in particular, the impact of "rolling over" amounts held in defined contribution plans, including the Thrift Savings Plan (TSP), into Individual Retirement Accounts (IRAs).

Fidelity Investments shares your concerns about meeting America's retirement challenges, and takes seriously our responsibility to help individuals meet those challenges. Since the firm's founding more than 60 years ago, we've strived to meet the changing needs of our customers with a commitment to provide exceptional service and high-quality products.

We recognize that some investors may be well served long after the conclusion of their federal service by staying in the TSP. Others may value the opportunity to consolidate all their retirement savings into one account, in which they gain access to a wider-array of Fidelity's investment products and services and can take advantage of retirement income planning tools.

Our experience shows that maintaining multiple defined contribution plan accounts with various providers may make it more challenging for individuals to achieve retirement security compared with an integrated retirement portfolio with a single provider. This is especially important today, with American workers changing jobs an average of eleven times during their working careers.¹ Fidelity's rollover IRA offers investors extensive investment flexibility with no additional account fee, the extra convenience of aggregating retirement assets, and financial guidance services. Because each investor has unique needs, Fidelity offers one-on-one consultation to help better identify options for employees who have left their jobs, as well as to help them understand the potential impact of each choice they may be considering.

Fidelity's advertising and enrollment materials encourage individuals to learn about the investment options that are available to them so that they can make the right decisions to meet their individual needs. In addition, Fidelity provides educational retirement planning resources on our website, Fidelity.com, as well as an extensive suite of workshops and educational programs for employees in retirement plans offered by Fidelity clients. Investors are also encouraged to read a fund's prospectus and evaluate risk, performance and fees prior to making any investment decisions. Fidelity's retail mutual funds offered through retirement accounts are available to investors without a sales charge or commission to a third party and are typically priced lower than 75 percent of competitor funds.

All Fidelity marketing materials, including print advertisements, follow a formal, multi-step review process to ensure compliance with legal and regulatory requirements, including rules set forth by the U.S. Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority (FINRA).

Mr. Chairman, we appreciate your concerns regarding advertisements promoting rollovers. Fidelity through its marketing and advertising aims to accurately educate and inform Americans of products and services that can best meet their individual needs. We make a priority of doing the right thing for our customers, and take all feedback and concerns seriously.

Again, thank you for your commitment to maintaining a strong retirement savings system for America. If you have additional questions, please do not hesitate to contact me at (508) 357-3332.

Sincerely,



Scott B. David
President, Retirement Services
Personal and Workplace Investing, Fidelity Investments

¹ DOL, Bureau of Labor Statistics, June 2008